2015 Annual Report

Meds & Food For Kids
Dear Friends,

On behalf of the staff of MFK, our dedicated board members, volunteers and the thousands of Haitian children and families impacted by the work we do, we thank you for your support of Meds & Food for Kids over the last year.

Because of the generosity of our committed donors, 2015 was truly an incredible year for MFK.

- Over the course of this past year, we treated almost 50,000 children with Medika Mamba produced by our Haitian team! In total, we have saved 185,293 children!

- We continue to feed more school children with our Vita Mamba snack. With the generous funding from our summer appeal, we have been able to expand the network of schools in our program, ensuring that more children have the energy to learn.

- In June the International USAID/ Feed the Future Peanut & Mycotoxin Innovation Lab (PMIL) Research Meeting was held in Cap-Haïtien. This was particularly special for MFK, because this was the first time this meeting has been held outside of the United States.

- In partnership with UNICEF Global, MFK has exported our lifesaving Medika Mamba to 9 countries throughout the world. These orders also created the opportunity for a three-shift production schedule, providing more employment for 57 - 65 Haitians depending on our production schedule.

- In collaboration with our agricultural partners, we were able to educate 945 farmers in 2015. These training seminars help farmers learn to grow more and better peanuts, improving their yields and incomes, affording them the opportunity to feed their children and send them to school. To date, we have educated over 2,400 farmers.

There is so much hope and progress in these highlights. Together, we are creating a brighter future for the children and families of Haiti.

Mesi Anpil,
Patricia B. Wolff, MD
Founder & Executive Director

Our Mission and Our Nutritious Foods

MEDS & FOOD FOR KIDS IS DEDICATED TO SAVING THE LIVES OF HAITI’S MALNOURISHED CHILDREN AND OTHER NUTRITIONALLY VULNERABLE PEOPLE.

We accomplish our mission by making highly nutritious foods, including the gold-standard Ready-To-Use Therapeutic Food (RUTF). We make our food products in Haiti, using Haitian workers and, whenever possible, Haitian raw materials.
The Impact of Your Support:

- By the end of 2015, Medika Mamba had saved the lives of 183,295 children! MFK, in cooperation with UNICEF Global, has now exported Medika Mamba to nine countries throughout the world! The ability to export increases the sustainability of the factory and provides job security for our 56-65 Haitian workers.

- Our Agriculture Training program reached 945 farmers this past year! New partnerships with Clinton Giustra and Acceso have helped MFK expand our farmer network and reach a much larger number of beneficiary farmers through extension programming. In addition, MFK is working with more than 50 farmers on demonstration plots. MFK programs have helped some farmers decrease costs by almost 75% while increasing yields by 200%.

- Since we began producing in our 18,000 square foot state-of-the-art factory in Cap-Haïtien, Haiti, we have produced more than 2,195,835 lb of life-saving and life-sustaining peanut butter! In 2015 we employed 65 talented Haitians (17 more than 2014!), many of whom took English lessons, purchased motorbikes, and paid for school fees of younger siblings or children. We look forward to expanding technical capacity and becoming entirely Haitian-run in the years to come.

- Currently, 70% of school children in rural areas are anemic. Vita Mamba is a nutritionally complete school snack that includes vitamins, minerals and energy. Children receiving our Vita Mamba experienced an increase in their hemoglobin levels and were heavier, healthier and more attentive in school. We were able to make enough school snacks to reach 2,819 children. New partnerships will allow us to reach even more in 2016!

- In 2015, MFK provided supplementation to pregnant and nursing mothers in two urban slums in Haiti. The first 1,000 days of a child’s life is critical for healthy development, and it starts in utero. By investing in prenatal supplementation, we are helping to ensure that we have a population that is as healthy and as intelligent as it should be.

- MFK spent just 10.3% of the annual budget on administration in 2015. This is well below the industry standard of 20-25%. We spend approximately 2% of our annual budget on fundraising. MFK is an approved charity by the Better Business Bureau Giving Guide and Guide Star and holds a 4-star rating from Charity Navigator.
Sometimes called “miracle peanut butter,” Meds & Food for Kids’ Medika Mamba is considered the gold standard by the World Health Organization. Medika Mamba has more than an 85% success rate of treating malnutrition in just 6-8 weeks.

Currently, MFK partners with over 50 clinics, agencies, national and international NGOs throughout Haiti to deliver our life-saving treatment. MFK’s protocols have been adopted as the treatment standard across the country and is currently the basis for national protocols.

By the end of 2015, 183,295 children had been saved with Medika Mamba treatment.

One in five children in Haiti is malnourished

Our nutritional products are manufactured in a state-of-the-art factory located near Cap-Haïtien, Haiti. We employ Haitian workers and source as much of our raw materials locally from Haitian farmers as we can.

We mentor and educate our Haitian workers with the idea of professional advancement in mind. We provide technical training and education in the areas of food processing and quality control, among others.

The Haitian employees have been instrumental in MFK passing four international food safety audits. MFK is the only facility in Haiti to have passed these audits.

Our efforts to formally employ 65 Haitians ensures that they have the resources necessary to feed their families, send their children to school and provide a better life for themselves.

Creating opportunities for skilled Haitian workers
Our Outcomes

Agricultural Development

Growing a better future for Haitian farmers

We work closely with local farmers to help them grow more and better peanuts. Sourcing local raw materials supports Haitian farmers, providing a consistent market for their crops.

This past year, MFK educated over 900 farmers in the fields and in our workshops. We bring information and modern methods of plant cultivation, fertilization and treatment of seeds, which help farmers increase their yields and their incomes.

The strength and success of MFK’s peanut programs can be, in large part, credited to a continued partnership with several preeminent research institutions for peanut production in the U.S. (such as the University of Georgia, University of Florida, and Cornell University among others) through USAID’s Peanut & Mycotoxin Innovation Lab (PMIL), formerly Peanut CRSP. This collaboration has offered access to expert technical advice on every level of the peanut value chain from seed varieties to finished product packaging.

Research + Development

Finding innovative ways to feed and build a stronger country

MFK is working to meet the needs of a nutritionally vulnerable population with innovative concepts and dedication to continued research and development.

Currently, MFK is committed to researching additional products to supplement the nutritional needs of Haitians.

On the agricultural side, aflatoxin analysis can now be completed in the field as well as the laboratory at the MFK factory, which saves time and allows for immediate feedback to farmers. There has also been a new type of peanut bag introduced to farmers with improved aeration as a means to reduce aflatoxin contamination during storage.

Professional development of current factory employees enables MFK to also promote from within. This past year, MFK was able to promote four employees to supervisor positions.
Highlights from 2015:

The MFK maintenance team was invited by our friends at Allied Industrial for forklift maintenance and repair training.

MFK held a celebration in honor of the 10th anniversary of the PlumpyField Network of Nutriset. MFK has been a member since 2010.

MFK was chosen as the first in-country project host for the international Peanut & Mycotoxin Innovation Lab (PMIL) research meeting.

Almost 500 MFK supporters braved a snow storm in St. Louis to attend the annual Go Nuts for Haiti Gala and Auction which raised over $450,000.
Financial Report:

Financial performance for the fiscal year ending September 30, 2015, was very strong. Overall support and revenue grew.

The financial results depicted here are derived from MFK’s audited consolidated financial statements, which contain an unqualified audit opinion by Fick Eggemeyer & Williamson, PC. MFK’s complete, audited financial statements can be viewed online at www.mkfhaiti.org/governance-financials.

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<th>Revenue and Support</th>
<th>2013*</th>
<th>2014</th>
<th>2015</th>
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<td>Contributions and Grants</td>
<td>$882,570</td>
<td>$1,326,497</td>
<td>$1,381,744</td>
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<td>Program Revenue</td>
<td>$1,491,086</td>
<td>$1,598,549</td>
<td>$2,646,907</td>
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<td>Other Revenue</td>
<td>$166,181</td>
<td>$50,893</td>
<td>$8,775</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$2,539,837</strong></td>
<td><strong>$2,975,939</strong></td>
<td><strong>$4,037,426</strong></td>
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<tr>
<th>Operating Expenses</th>
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<tr>
<td>Program Expenses</td>
<td>$1,891,583</td>
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<td>General and Administration</td>
<td>$113,984</td>
<td>$142,997</td>
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<td>Fundraising</td>
<td>$45,250</td>
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<td><strong>Total Expenses</strong></td>
<td><strong>$2,050,817</strong></td>
<td><strong>$2,647,886</strong></td>
<td><strong>$3,215,816</strong></td>
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*2013 reflects a shortened fiscal year